

HUNA TOTEM HEADLINES

February 2018 Shareholder Updates

Unique and Rewarding Employment Opportunities with Alaska Native Voices

Imagine slowly kayaking in a secluded bay with a group of visitors, sharing the story of how Raven stole the moon, sun and stars — a pod of humpback whales emerges nearby. This is a common experience for four cultural expedition leaders employed by Alaska Native Voices and working and living aboard one of Alaska Dream Cruises small, high-end tour vessels. Alaska Native Voices and Alaska Native Voices Educational Institute is recruiting now for these competitive positions.



Cultural heritage guides are also being recruited to reside in Gustavus and embark on large cruise ships and small tour vessels for one to two days to educate guests on the rich culture and history of the Hoonah Tlingit and Glacier Bay. Up to six individuals will become guides and will be immersed in the Huna ancestral homeland. Past guides speak of the spectacular beauty, the spirit of the land and sharing its power with guests across the world as a rewarding experience.

Cultural expedition leaders provide cultural lectures and educational presentations on the Tlingit, Haida and Tsimshian, as well as share personal experiences about living in Southeast Alaska. Beyond the ship you will lead kayaking and hiking expeditions in some of the most remote and beautiful wilderness locations on the planet. These tour vessels will embark on seven- to 14-day trips where guides will join passengers to visit most small towns in Southeast Alaska.

Huna Totem shareholders and their descendants, regardless of level of cultural knowledge or public speaking experience, are encouraged to apply. Two weeks of intensive training ensure guides and expedition leaders are prepared and confident in their positions. Cultural expedition leaders will receive an additional two weeks training in Sitka with Alaska Dream Cruises to prepare them for leading wilderness expeditions and for life on-board ship. Travel and most of room and board expenses are provided for the season. To learn more about these opportunities, visit alaskanativevoices.com or contact Lee Vale at 907.789.8541.

Reminder: No 1099-DIV Tax Form for 2017

This is a reminder that only Huna Totem corporate dividends are taxable; the Shareholder Settlement Trust distributions are non-taxable. Since there were only distributions made from the trust in 2017, shareholders will not receive a 1099-DIV form from Huna Totem. If you have questions, please contact shareholder relations at 907.789.8500 or email shareholders@hunatotem.com.

ANV Facilitates Boeing Donation to Dance Groups

Cultural heritage guides make a profound impact on many of the visitors they encounter each season. "Our guides spend quality time with visitors and build meaningful relationships while sharing the beauty of our Native culture and place. This interaction has touched the hearts of many, enriching their experience visiting Southeast," said Mario Fulmer, visitor's program manager. "This connection is evident in the generous \$5,000 donation the Boeing Company made to benefit dance groups."

During the 2017 visitor season, Alaska Native Voices provided cultural heritage guide service to the Boeing Company's yacht, the MV Daedalus. The guide provided interpretive services and naturalist programming to Glacier Bay and hosted visitors at Icy Strait Point in

Hoonah. "The vessel made several trips throughout the season and crew and guests were moved by the warm welcome they received and the friendships forged during their stay," said Fulmer. "At the end of the season the Boeing Company approached Alaska Native Voices Educational Institute, as the affiliated nonprofit, to facilitate their donation to the arts — specifically to Native dance troupes. It was an honor to assist Boeing to distribute the donated funds to the dance groups."



Representatives from the Mt. Fairweather Dancers, Gaawt'ak.aan and Gaaxw X'aayi dance groups were presented the Boeing cash award in December.

HUNA TOTEM CORPORATION

2017 Shareholder Settlement Trust Performance — A Letter from the Board Chair and the President and CEO

It is a pleasure to greet you in the new year. We are filled with hope, excitement and optimism for opportunities in 2018 and we are pleased to finish 2017 business with some good news stemming from the year's financial market performance. Your Huna Totem Shareholder Settlement Trust board of trustees met on February 6 and declared the third and final dividend for 2017 — more than \$1.1 million was mailed and direct deposited to unit holders on February 15, 2018, equating to \$12.59 per unit.

The trust distribution policy calls for 60 percent of the trust's net income to be distributed annually three times a year: on or before August 15, November 15 and the following February 15. Combined, 2017 distributions total \$17.09 per unit holder constituting a 167 percent increase over 2016 distributions from the trust.

We are excited the trust is working as designed — a set aside, diversified investment to fuel meaningful cash distributions to shareholders in perpetuity. More than \$54.4 million has been distributed since shareholders voted to create and become unit holders of the trust on September 23, 1994. The trust both protects and enhances investment

assets of Huna Totem, promoting the health, education and welfare of our shareholders.

Our continued goal is to create stable and growing dividends through improvement of trust policies that provide growth in trust assets. The 40 percent of annual trust income that is not immediately distributed is reinvested, increasing the trust balance and strengthening the potential for future returns that could benefit current and future generations of unit holders. Like the Elders before us, we take purposeful action today for the benefit of all the tomorrows.

As we consider the future generations of Huna Totem shareholders and trust unit holders, please remember — you can choose to have a percentage, or the entirety, of your annual dividends and distributions automatically deposited into your children's college savings plan. College savings plan forms are available on our website or you can call the corporate office and speak to shareholder relations for more information.

Sincerely,

Edward Davis
Board Chair

Russell Dick
President & CEO



Edward Davis
Board Chair



Russell Dick
President & CEO

Shareholder Settlement Trust performance and financial highlights:

Total distributions paid to unit holders since inception —
\$54.4 million or \$620.53 per unit

Total distribution from 2017 trust earnings — **\$17.09 per unit**

Beginning 2017 value was **\$35.8 million**; end of year value was **\$40.5 million**

2017 internal rate of return was **15.95 percent**

Vale to Serve as ANV Manager of Summer Operations



Shareholder
Lee Vale

and six seasons as a cultural expedition leader and cruise director aboard Alaska Dream Cruises' vessels.

"I'm excited to build upon my experience and serve in this new role," Vale said. "I enjoyed my early experience as a naturalist, but it was the moments

Lee Vale has returned to Alaska Native Voices for his ninth season and will serve as the new manager of summer operations. Vale served two seasons as an Alaska Native Voices cultural heritage guide in Glacier Bay

speaking about my culture and the history of the Tlingit that I treasured most. Those moments inspired me to pursue work with Alaska Native Voices."

Vale was raised by his mother on the commercial fishing vessel, The Idle Hour. They traveled the region and called just about every Southeast fishing community home at one point or another. His mother is Tlingit from Yakutat and his father is from Arizona. Vale is a certified paramedic and fire fighter and previously worked as a paramedic in Anchorage and as a back-country ranger for Glacier Bay National Park. He also spent four years as a National Park interpretive ranger while working toward his bachelor's degree in cultural anthropology and communications.

In Memory

It is with deepest sympathy and fond memories that we respectfully recognize those whom have walked into the forest in 2017:

Darrel Austin
Angel Burdette
Aaron Cavanaugh
Daniel Charles
Michael Cook
Nina Estes
Georgina Howard
Marie Howard
Corrine Jackson
James Johnson
Jennie Lindoff
John Lindoff
Stanley Rude
Amber Sheakley
Jacob St. Clair
Christopher Sumdum
Franklin Williams
Leona Williams

Employment Opportunities — Visit hunatotem.com/careers

Gain Professional Experience through a Summer Internship



2016 HTC Intern
Ranelle Hinchman

Applications for Huna Totem's summer internship are now being accepted through April 6, 2018. The professional development program was created in 2010 and has provided valuable experience to 15 interns since inception. Interns will be immersed in the dynamic corporate operational environment while working with various departments of the corporation. The first-hand work experience is enhanced with professional development workshops where other corporate interns from Goldbelt Incorporated will join.

For information about applying for a 2018 internship, visit our website hunatotem.com or contact Katelyn Savland, Huna Totem shareholder relations manager, via email at shareholders@hunatotem.com.

Icy Strait Point Accepting Applications for 2018 Visitor Season



Icy Strait Point has an exciting and busy season ahead, according to Jessie Dybdahl, human resources manager. "There are 107 ships expected to visit Icy Strait Point from May 12 through September 29

and there are a variety of positions still available — from tour guides, to cashiers, to maintenance staff and many more," he said. Shareholders, descendants and spouses are encouraged to apply in person at Icy Strait Point offices in Hoonah, at Huna Totem in Juneau or online at apply.coolworks.com/icystraitpoint.

Reduced cost employee housing is available on a very limited basis. If you need housing, apply early. Contact Jessie Dybdahl at 907.789.8603 or via email at jessie@icystraitpoint.com with questions regarding employment for the 2018 season.

Apply Now
icystraitpoint.com

Actor
Adventure Cntr Cptn
Barista
Bartender
Boat Captain
Care Cart Driver

Cashier
CDL Driver
Cook
Guest Services Rep
Grounds Maint
Operations Maint

Retail Sales
Sales & Ops Mngr
Tour Chase/Host
Tour Guide
Waitstaff
ZipRider Operator

Remembering Ernest "Judge" Hillman Jr. August 5, 1936 – February 23, 2018

Huna Totem shareholder Elder, cultural leader and former board member Ernest "Judge" Hillman Jr., walked into the forest Friday, February 23, 2018, at the age of 81. He was Eagle, *Chookaneidí* of the Iceberg House and his Tlingit name was *Chaas Kugu Eesh*.

"The Huna Totem Corporation family was profoundly saddened to learn of the passing of Ernie Hillman Jr.," said Russell Dick, Huna Totem president and CEO. "He was a lifelong advocate for Native people and will be forever missed."

Ernie was one of the 10 founding directors of Huna Totem, elected by shareholders on September 28, 1974. He served as a director continuously through 1982 and from 1983 through 2004. He contributed his leadership to the land selection committee, Shareholder Settlement Trust and Huna Heritage Foundation, among others during his tenure.

Former director Marlene Johnson was a lifelong friend of Ernie. "He was like a brother to me," she said. "We grew up next door to each other — this was before the Hoonah fire. We stuck together, in friendship and through our professional endeavors. I, like most people who knew him, am better from the experiences we shared. It was his good nature, smile and positive attitude that touched people."

"We faced at one time, with the rest of the board, legal counsel recommendations to file for bankruptcy," Johnson continued. "We made strong statements together about the significance of the land claims and that in no way would we



Marlene Johnson and the late Ernie Hillman Jr. were lifelong friends and served on the board of directors together.

consider filing Chapter 11 and risk losing our precious land. Ernie was an integral part of developing new policy protecting Huna Totem land from ever being collateralized. He used to say, 'We have always been of this land and surrounding waters. Without it we don't have anything. We must save, and forever protect, the land for all the generations to come.' I'm sure going to miss him."

"The board and management extend their deepest condolences to Ernie's wife Lillian, to his children John, Ernie III, Veronica and Valerie and their families, and to the *Chookaneidí* Clan," said Edward Davis, Huna Totem board chair. "We are forever grateful for sharing your husband, father, grandfather and clan brother with all of us — his contributions to Huna Totem, the community of Hoonah and the Southeast region will be felt for generations."

HUNA HERITAGE FOUNDATION

Huna Heritage Archive Now Available Online at archives.hunaheritage.org

In 2012, Huna Totem Corporation conducted a Shareholder Survey that identified library, archives and historic collections activities as the second highest priority behind higher education scholarships. The new digital archives of the Huna Heritage Foundation is now online and open to the public at archives.hunaheritage.org. "We are so proud of Huna Heritage's accomplishment and achievement launching this precious resource online," said Russell Dick, Huna Totem president and CEO. "The site is a living treasure and I am personally excited to visit it frequently to learn from the growing collections."



Three children on Front Street, c1940s. Paul Rudolph Collection #PH001_012_PaulRudolph_073.

"Our Elders, many who are now gone, and numerous shareholders have donated their photographs to Huna Heritage for the preservation of our collective history," said Amelia Wilson, Huna Heritage executive director. "The digital archives seeks to bring the preservation cycle full circle by providing access to the historic and cultural treasures held in the archives. The new resource site preserves, perpetuates and greatly improves accessibility to our recorded cultural and community history."

The expansive and dynamic resource was developed with Huna Totem shareholders and descendants in mind but the Huna

Heritage leadership goal is to provide the widest possible access to the collection. Hoonah community members, students,

educators, interested visitors to Hoonah and the general public are encouraged to access, utilize and learn from the collections. Huna Heritage is also interested in community involvement and contributions toward identifying people in photographs and other historical and descriptive information.



Hoonah waterfront homes, c1930s. Huna Heritage Foundation collection #PH002_003_064.

Huna Heritage would love to hear your stories and welcome photo donations relating to Hoonah history and culture, according to Wilson. "Its value will continue to grow as we receive new collections from generous donors. Expect to see outreach at shareholder meetings, clan workshops, community presentations and in our schools," she said. "We can make digital copies of your photographs and you keep the originals while sharing your family's history with others for generations to come."

This project was made possible in part by the Institute of Museum and Library Services, through the grant project, Lifting Faces of Our Ancestors, NG-03-16-0251-16.

Huna Heritage Board of Trustees Expands Membership

The Huna Heritage Foundation board of trustees unanimously voted to add two seats to the governing body making it a seven-member board. Huna Heritage, established in 1990, possesses a timeless mission, working to perpetuate the Huna Tlingit culture and promote education for future generations. "Huna Heritage continues to build upon activities and programs that foster and strengthen the knowledge and practice of Huna

Tlingit culture," said Anthony Lindoff, board chair. "We have a dedicated, passionate and mission-driven board that recognizes the benefit of increasing our capacity and knowledge base to better serve our shareholders and descendants."

"The current trustees are in the process of reviewing the applications and we anticipate introducing the new trustees to shareholders very soon."

Trustees support the work of the foundation by approving the annual budget, audit reports and material business decisions. Members also serve as advisors to the Huna Heritage executive director and are ambassadors for the foundation in the community. Trustees serve three-year terms and meet as a board quarterly, receiving \$200 honorarium per meeting day.

Amelia Wilson, Huna Heritage's executive director, invites shareholders and descendants to contact her at 907.789.8582 or via email at amelia.wilson@hunaheritage.com.



Shareholder Glenn Glover Receives Vocational Award



Shareholder Glenn Glover at AVTEC

Glover said, "I am a step closer to getting year-round work in the hometown I've grown to love and appreciate. I intend to continue pursuing

Shareholder Glenn Glover was a recipient of this year's vocational assistance awards to attend a Power Plant Operators training course at the Alaska Vocational Technical Center (AVTEC) in Seward, Alaska.

Glover said, "I am a step closer to getting year-round work in the hometown I've grown to love and appreciate. I intend to continue pursuing

opportunities and education to reach my professional goals. I encourage kids to do the same because it is important you work to fulfill your dreams. *Gunalchéesh* Huna Heritage for your assistance." Glover currently works for the Inside Passage Electric Company in Hoonah.

A total of 50 educational and vocational assistance scholarships were awarded to Huna Totem shareholders and descendants pursuing higher education in 2017. To learn more about Huna Totem's educational assistance programs visit hunatotem.com.

Alyeska Pipeline Service Company Funds Two Scholarships

Huna Totem Corporation, in partnership with Huna Heritage Foundation, has awarded two \$3,750 Commercial Driver's License (CDL) scholarships to shareholder Elijah Sheakley of Hoonah and shareholder Emily Williams' spouse Donald Williams of Juneau. They will attend classes at Central Council of the Tlingit and Haida Indian Tribes of Alaska, Vocational Training and Resource Center.

The scholarships were generously funded by an Alyeska Pipeline Service Company grant as part of their Alaska Native workforce development program, according to Kate Dugan, the Valdez community and public relations manager for Alyeska. "The program provides scholarships to organizations that help Alaska Native students achieve educational goals in specified disciplines," she said.



Shareholder Elijah Sheakley received one of two APSC scholarships.

"We have unique opportunities for vocational scholarships and grants, in addition to Huna Heritage's annual scholarship program," said Amelia Wilson, Huna Heritage executive director. "I encourage shareholders and descendants to frequently visit our Facebook page and websites, and read email news and the quarterly *Huna Totem Headlines* newsletter for future opportunities."

2017-18 Scholarship Recipients

Jacqueline Bennum

Shannon Bible

Maliyah Bilyeu

Samuel Boggs

Johanna Brown

Michaela Demmert

Liv Dybdahl

Jamie Fields

Toriana Fogg

Glenn Glover

Margaret Haube

John Hawkins

Kellinda Kendall

Breylan Martin

Clare Martin

Michaela Martin

Corbin McCord

Ryan Neal

Sage Revels Garlock

Ronin Ruerup

Elijah Sheakley

Peter Shirley

Cheyenne Siverly

"Jack" Richard Siverly

Alaska Skaflestad

Miranda Worl

Ricardo Worl

Patrick Young

Important Notice to Students! New Scholarship Deadline is May 1

The Huna Heritage Foundation scholarship application deadline has changed to a once-a-year deadline. The new deadline is May 1 for students attending an accredited college or university. Vocational students will still have a rolling deadline. Huna Heritage's board of trustees chose this deadline to align with student's financial aid award schedule. "It's important that we streamline the application process and for students to know what financial aid they will be awarded prior to the

beginning of the academic year," said Amelia Wilson, executive director.

Education, vocational and cultural assistance applications have been updated to make it easier for students to apply. Applications are now available for the 2018-2019 academic year and can be accessed online at hunaheritage.org or students can call or email Huna Heritage to have one sent by mail or email. Students are encouraged to call Huna Heritage with questions at 907.789.8582.



HUNA TOTEM CORPORATION

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What's Inside

ANV employment,
page 1

Letter from the board
chair and the CEO,
page 2

Remembering Ernest
Hillman Jr., page 3

HHF archive now
available online,
page 4

APSC funds
scholarships, page 5

2018 Dates to Remember

Intern application
deadline, April 6

HHF scholarship
deadline, May 1

Shareholder information
meeting, in Hoonah,
May 19

Annual meeting in
Hoonah, June 16

ISP Neighbor's Days:
June 17 and August 19

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Please submit your shareholder
news, stories and events, with an
accompanying high resolution photo
via email to
ksavland@hunatotem.com